



Michigan IDA Partnership

-A Project of Oakland Livingston Human Service Agency-Statewide Report for April-June, 2012

2012 Assets Learning Conference on September 19th

Corporation for Enterprise Development. *Ideas into Action 2012 Assets Learning Conference (2012)*. Retrieved August 21, 2012 from http://www.assetsconference.org/ehome/2012ALC/about/?&

More so than any time in our recent past, the American economy is showing promising signs of revitalization. Meanwhile, millions of families from coast to coast find themselves working harder than ever to make ends meet. Whether these families – living on the edge just one misstep away from economic peril – survive and thrive depends on how well we take advantage of this critical juncture to create pathways toward financial stability. It will be these pathways that dominate the national conversation leading up to the November elections. It will also be these pathways that act as the centerpiece of discussion at the **2012 Assets Learning Conference**, *Ideas into Action*.

Premised on the belief that with the right tools, all Americans can enter the financial mainstream, the 2012 ALC will convene over 1,000 assets practitioners, influential policymakers, innovative businesspeople and creative researchers working to make asset poverty a thing of the past. As the signature event of the Assets & Opportunity field, *Ideas into Action* will be the opportune moment for those committed to financial security to explore asset-building strategies that work.

The conference will feature four conference institutes, four plenary sessions and over 60 concurrent sessions covering the most pertinent and cutting-edge topics for the asset-building field, and will begin on Wednesday, September 19 with four half-day and full-day conference institutes. Topics will include: Children's Savings, Entrepreneurship and Policy Advocacy Strategies. Day two will feature two plenaries and four sets of concurrent sessions followed by an evening reception. The final day will include two plenaries and two sets of concurrent sessions and conclude with visits to Capitol Hill to meet with legislative staff.

The ALC will take place **September 19-21, 2012** at the Marriott Wardman Park Hotel in Washington, DC. Please visit the following link for information on how to register: https://www.eiseverywhere.com/ereg/newreg.php?eventid=37173&. Several representatives from Michigan's IDA network are planning to attend.

Statewide Accomplishments

- Twenty-three IDA clients successfully purchased their asset during this quarter, for a grand total of 1,896.
- Several program sites are back to administering waiting lists while they await word on new accounts.
- Total mortgage dollars leveraged reached \$105 million dollars.

Accomplishments at Specific Regions:

- Inner City Christian Federation (ICCF) covering the west region, reports their program partners have met their grant goals and completed all necessary qualified withdrawals for the 2007 AFIA grant.
- United Way of Southeast Michigan (UWSEM) covering the Detroit region, will be placing IDAs either with their Center for Working Families sites or Community Financial Centers. Clients that come to these sites will receive quality coaching based on a standardized curriculum from highly trained coaches.

- Oakland Livingston Human Service Agency (OLHSA) covering the thumb region, will be working with other RCOs and funding partners over the next quarter to re-develop the MIDAP statewide report and/or Status of Michigan handout. The report will be more pertinent to what our funders are specifically requesting, and the handout will be more relevant to the information most sought after by current and potential program partners.
- The Northwest Michigan Community Action Agency (NMCAA), covering the northern region, met with program sites this quarter and reviewed marketing strategies. The region is also preparing to close out a 2006 grant that will conclude later this year.
- Community Action Agency –Jackson (CAAJ), covering the southern region, completed regional site visits during this quarter with no major findings. All sites are following MIDAP policies and procedures. Many sites expressed interest in additional accounts and it is anticipated that the most recent grant will soon be fully allocated.

Summary of Progress

Number of IDA participants

| TIGHTED OF TELL | Partreparts | | | |
|---------------------|-------------|--------|-----------|----------|
| Statewide | Funded | Filled | Available | % filled |
| All funds | 2672 | 2330 | 342 | 87.20% |
| Old funds (2001-06) | 1384 | 1369 | 15 | 98.92% |
| New funds (AFI 07) | 536 | 516 | 20 | 96.27% |
| New funds (AFI 08) | 173 | 145 | 28 | 83.82% |
| New funds (AFI 10) | 314 | 254 | 60 | 80.89% |
| New funds (AFI 11) | 265 | 46 | 219 | 17.36% |

| Asset Investments Summary Table As of June 30. 2012 | | | | |
|---|---------------|--|--|--|
| Homeownership Accounts | 1332 | | | |
| Education Accounts | 327 | | | |
| Business Accounts | 237 | | | |
| Total Asset Investments | 1,896 | | | |
| Total Participant Savings | \$2,016,050 | | | |
| Total Match Amount Used | \$5,333,668 | | | |
| Current Mortgages Leveraged | \$105,604,312 | | | |

Significant number changes from last quarter (cumulative totals):

Charts now show a 2011 funding cycle that yielded 265 total accounts.

| | Through March | Through June | Difference: |
|------------------------|---------------|--------------|--------------------|
| Oualified Withdrawals: | 1,873 | 1,896 | +23 |

Special Note: On State and Regional pages later in the report (pages 4-12), numbers may have changed significantly from last quarter. This is due to a 2006 grant that has either been closed in regions, or getting ready to be closed. RCO's may have moved numbers in the following categories from one grant to another, in order to meet original goals for the 2006 grant: qualified withdrawals, match, mortgage dollars and savings.

Statewide Funding Update and Plans for Expansion

MIDAP still awaits word on a 2012 grant proposal that would provide another 250 IDA accounts in Michigan. In the meantime, a presentation was made about the program at the CRA conference held this spring. Susan Harding made a presentation to the convening of Michigan's CRA offices. For many, the presentation was an update about progress made over the last few years within MIDAP, not the least of which was reaching the over \$100 million mark in terms of mortgages leveraged. For newer CRA officers, it was an opportunity to educate them about Individual Development Accounts in Michigan and the successes of the program thus far. Finally, we stressed the need for nonfederal match funds in order to continue providing the same number of new IDA accounts in the State each year.

Current Strengths & Areas for Improvement of the Michigan IDA Partnership

Regions still struggle with adequate direct service dollars to pay employees for providing IDAs. Several RCOs lost a program site over the last 12 months, and cite the inability to support staff as one of the main reasons for the loss. RCOs are working to develop new partners for clients that were being served by these agencies.

Participation in MIDAP Training and Capacity Building Services

RCOs and their program sites participated in the following activities:

- -completed AFIA annual reporting obligations.
- -completed/conducted annual site reviews.
- -met with reps from OCS for program reviews
- -conducted/attended new staff trainings, as necessary.
- -conducted and attended Vistashare trainings, as needed
- continued with funding efforts so another round of IDAs may occur in 2012 in Michigan.

RCOs and their program sites have also recently participated in the following trainings and capacity building services: AFI webinars and discussions, in-person regional meetings and or monthly conference calls, and asset building websites and list-serve opportunities.

<u>Technical Assistance Analysis (provided to RCOs and/or Program Sites with description of type of TA provided, including any data accuracy/management issues).</u>

ICCF reported losing two program sites, but were able to redistribute the accounts and fill them with successful candidates who were able to save consistently and reach their IDA savings goals and make asset purchases.

OLHSA reported that several program sites received TA in areas of program policies, data issues and admin. duties.

NMCAA reported that they began publicity for E-Home America to offer online homebuyer education.

CAA-Jackson reported that a new program site has been identified to replace the loss of SMCAA. KNHS will provide IDAs out of their Benton Harbor office.

UWSEM reported that Toby Berry from CAA Jackson was able to provide Vistashare training sessions.

IDA Success Stories

Contributed by Northwest Michigan CAA:

"I am planning to continue attending NMC for my associates and BSN in Nursing. In the past I have been unable to qualify for free financial aid which is the best option for me. This IDA program is a very worthwhile idea for me to works towards. The classes required I attended were helpful and full of new ideas. Even though I have been living on my own for nearly ten years, I am always open to new ways to improve myself. As a homeowner, student and holding down a full-time job, I am eager to find ways to improve myself. Now that I feel more confident being able to save about a hundred dollars each month, I will save that for future expenses. My upcoming lab fees alone will cost me at least that much money. My long range goals are to pay all my college expenses without borrowing money from family and friends or any bank. I have even encouraged my brother and friends to apply for this program, since they have seen how exited and happy I have been with my success. One of my happiest moments is knowing "found" money just recently has been set aside so my other brother can have a start at school. Without this program I may not have known how to accomplish school on my own. Now I am able to give my older brother a head start on how to save more money for school and show him ideas that I have learned."

Sarah R, July/2012

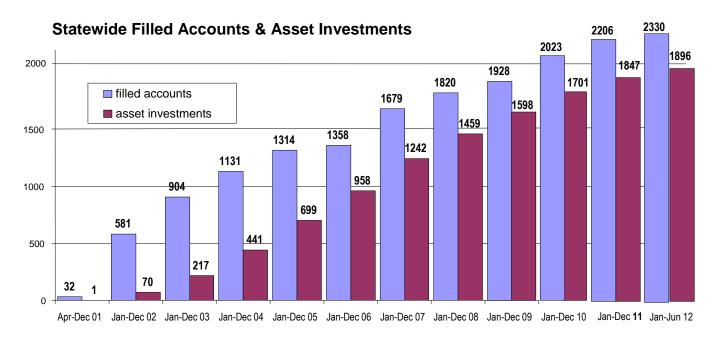
Attachments

- Updated State of Michigan IDA Fact Sheet
- Cities of Promise breakdown
- Regional Reporting breakdowns (Thumb, South, West, North and Detroit)



MICHIGAN IDA PARTNERSHIP A PROJECT OF OAKLAND LIVINGSTON HUMAN SERVICES AGENCY PROGRAM STATUS UPDATE JUNE 2012





| Asset Investments Summary Table | | | | |
|---------------------------------|---------------|--|--|--|
| As of June 30, 2012 | • | | | |
| Homeownership Accounts | 1,332 | | | |
| Education Accounts | 327 | | | |
| Business Accounts | 237 | | | |
| Total Asset Investments | 1,896 | | | |
| Total Participant Savings | \$2,016,050 | | | |
| Total Match Amount | \$5,333,668 | | | |
| Current Mortgages Leveraged | \$105,604,312 | | | |

In addition to the quantitative impact of the growing number of IDA Asset Investments, the program is also having a qualitative impact on its participants including:

- All participant graduates indicate they continue to have a savings goal after the program.
- 94% of graduates continue to create and use household budgets.
- 90% of graduates feel more economically secure.
- 72% of graduates are satisfied with their current financial situation.

The Michigan IDA Partnership is a successful model for IDA collaborative programs. The number of accounts opened, savings by participants, and asset investments demonstrate that with the right tools and support low- and moderate-income households save for their futures. The challenge now is securing sustained and continued funding of approximately \$1 million in non-federal funds, which in turn makes federal AFI support possible. Funds have been allocated by the Michigan Department of Human Services and MSHDA, and new tax credit legislation is promising, but it is not enough. Without stable support IDA program sites cannot continue to operate quality programs. The coming year will require us to reconsider the MIDAP operations and our fund-raising strategy. Your help and ideas will be needed. Please contact Susan Harding at susanh@olhsa.org or 248-209-2790, or Heidi Henderson at heidih@olhsa.org or 248-209-2691.

Michigan IDA Partnership (www.midap.info) is sponsored in part by Michigan State Housing Development Authority

STATUS OF IDA ACTIVITY IN MICHIGAN

FACT SHEET JUNE 2012

IDA (Individual Development Account) activity is strong in Michigan. The Michigan IDA Partnership (MIDAP), originally created as a partnership between the Michigan Department of Human Services (DHS) and the Council of Michigan Foundations, has created a statewide program with **over 2,672** IDA Accounts funded. IDAs help working poor families save towards purchasing their first home, attaining post-secondary education, or starting a small business. In Michigan, IDAs have helped individuals **save over \$2,016,050**.

Since 2001, MIDAP has:

- Established 5 IDA Program Regional Networks to reach a statewide goal of 2,000 IDA Accounts
- Raised and received non-federal and federal match dollars to support statewide accounts in 2007, 2008, 2010 and 2011.
- Expanded the number of **IDA Program Sites from 5 to 50**
- More than 2,330 accounts are filled, and 87% of all funds are allocated to an IDA participant.

OUTCOMES:

The *Independent Evaluation Report* through Year Three (3) of the project found that the **typical IDA Participant is a 33-year-old unmarried** woman with some college education, a full-time job, a **monthly household income of about \$1,700** (\$20,000 annually), and **two children** living at home. Nearly 80% of all participants plan to purchase a home, 10% intend to use their account for a business, and 10% for education. Additionally:

- **Regular savings** by participants **went from 25 to 71 percent**, and 87 percent report they expect to save regularly in the future.
- 99 percent have been **affected positively by being in the IDA Program** and 84% believe the financial management education classes have helped them save.
- 90 percent are **more aware of their credit rating.** Families showed, on average, a **12% to 23% increase in their credit score** depending on the credit score source.
- 83 percent report they are more likely to work or stay employed since opening their IDA

Through June 30, 2012, 1,896 IDA Participants have made an asset investment (1,332 homes purchased, 327 education account uses and 237 business account uses). The mortgages leveraged to date exceed \$105 million.

Leveraged \$3.5 million in **private sector** funding, \$5.5 million from the **state of Michigan (including DHS and MSHDA funds)** and \$2.9 million in **federal Assets for Independence Act** (AFIA) funding (All 5 Regional Coordinating Organizations [RCOs] have received AFIA support).

IDA POLICY TO CONTINUE GROWTH:

- 1. Develop annual State Support for IDA Accounts through DHS and MSHDA existing budgets as well as seek funding through Financial Institutions and Foundations.
- 2. Passage of the federal Savings for Working Families Act

For further information, including evaluations please contact:

MIDAP Program Coordinator at OLHSA:

Northern Region:

Susan Harding, 248-209-2790 Northwest Michigan CAA (Traverse City),

Heidi Henderson, 248-209-2691 Karen Emerson, 231-947-3780, kemerson@nmcaa.net

Southern Region: Thumb Region:

Community Action Agency (Jackson), Oakland Livingston Human Service Agency (Pontiac)

Toby Berry, 517-784-4800, Tberry@caajlh.org Heidi Henderson, 248-209-2691, heidih@olhsa.org

Western Region: Detroit Region:

Inner City Christian Federation (Grand Rapids), United Way for SEM, Rosalind Sample-Mosley

Sue Ortiz, 616-336-9333, sortiz@iccf.org 313-226-9229, Rosalind.sample-

mosley@liveunitedsem.org

IDA Regional Reports:

Southern Region

RCO: Community Action Agency (Jackson)

Number of IDA participants

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|---------------------|--------|--------|-----------|----------|
| South | Funded | Filled | Available | % filled |
| All funds | 570 | 484 | 86 | 84.91% |
| Old funds (2001-06) | 216 | 216 | 0 | 100.00% |
| New funds (AFI 07) | 125 | 123 | 2 | 98.40% |
| New funds (AFI 08) | 129 | 101 | 28 | 78.29% |
| New funds (AFI 10) | 50 | 44 | 6 | 88.00% |
| New funds (AFI 11) | 50 | 0 | 50 | 0.00% |

Asset Investments

| South | Total | НО | ED | BUS |
|---------------------|-------|-----|----|-----|
| All funds | 367 | 328 | 23 | 16 |
| Old funds (2001-06) | 216 | 186 | 18 | 12 |
| New funds (AFI 07) | 121 | 116 | 4 | 1 |
| New funds (AFI 08) | 28 | 24 | 1 | 3 |
| New funds (AFI 10) | 2 | 2 | 0 | 0 |
| New funds (AFI 11) | 0 | 0 | 0 | 0 |

Participants who have made qualified withdrawals for Asset Investments in the Southern Region:

accessed match funds of \$917,595 leveraged mortgages of \$28,595,873

Attrition Rates

| South | Enrolled | filled | % Attrition |
|---------------------|----------|--------|-------------|
| All funds | 1022 | 484 | 52.64% |
| Old funds (2001-06) | 618 | 216 | 65.05% |
| New funds (AFI 07) | 196 | 123 | 37.24% |
| New funds (AFI 08) | 156 | 101 | 35.26% |
| New funds (AFI 10) | 52 | 44 | 15.38% |
| New funds (AFI 11) | 0 | 0 | 0% |

Funds leveraged for participants

| South | Savings | match | mortgages |
|---------------------|-----------|-----------|--------------|
| All funds | \$441,012 | \$917,595 | \$28,595,873 |
| Old funds (2001-06) | 210,559 | 587,883 | 17,731,362 |
| New funds (AFI 07) | 121,975 | 253,712 | 8,884,571 |
| New funds (AFI 08) | 86,479 | 70,000 | 1,590,940 |
| New funds (AFI 10) | 21,999 | 6,000 | 389,000 |
| New funds (AFI 11) | | | |

(Match is equal to all match dollars used for past qualified withdrawals. Savings is equal to those dollars saved & used for past qualified withdrawals, & also dollars saved and in an active account at quarter ending)

Western Region

RCOs: City Vision, Inc. (Grand Rapids) for 2001-2006 funding,

Inner City Christian Federation (Grand Rapids) for 2007 and forward funding

Number of IDA participants

| West | Funded | Filled | Available | % filled |
|---------------------|--------|--------|-----------|----------|
| All funds | 520 | 465 | 55 | 89.42% |
| Old funds (2001-06) | 253 | 253 | 0 | 100.00% |
| New funds (AFI 07) | 111 | 111 | 0 | 100.00% |
| New funds (AFI 10) | 91 | 80 | 11 | 87.91% |
| New funds (AFI 11) | 65 | 21 | 44 | 32.31% |

Asset Investments

| West | Total | НО | ED | BUS |
|---------------------|-------|-----|----|-----|
| All funds | 372 | 277 | 29 | 66 |
| Old funds (2001-06) | 253 | 186 | 19 | 48 |
| New funds (AFI 07) | 111 | 87 | 7 | 17 |
| New funds (AFI 10) | 8 | 4 | 3 | 1 |
| New funds (AFI 11) | 0 | 0 | 0 | 0 |

Participants who have made qualified withdrawals for Asset Investments in the Western Region:

accessed match funds of

934,642

leveraged mortgages of

\$24,082,717

Attrition Rates

| West | Enrolled | filled | % Attrition |
|---------------------|----------|--------|-------------|
| All funds | 855 | 465 | 45.61% |
| Old funds (2001-06) | 562 | 253 | 54.98% |
| New funds (2007) | 177 | 111 | 37.29% |
| New funds (AFI 10) | 95 | 80 | 15.79% |
| New funds (AFI 11) | 21 | 21 | 0.00% |

Funds leveraged for participants

| I dilas ic veragea for f | ar despuises | | |
|--------------------------|--------------|-----------|--------------|
| West | savings | match | Mortgages |
| All funds | \$ 396,592 | \$934,642 | \$24,082,717 |
| Old funds (2001-06) | 247,321 | 628,852 | 15,742,080 |
| New funds (2007) | 118,377 | 285,790 | 8,072,809 |
| New funds (2010) | 24,193 | 20,000 | 267,828 |
| New funds (2011) | 6,701 | | |

(Match is equal to all match dollars used for past qualified withdrawals. Savings is equal to those dollars saved and used for past qualified withdrawals, and also dollars saved and in an active account at quarter ending)

Northern Region

RCO: Northwest Michigan Community Action Agency (Traverse City)

Number of IDA participants

| North ALL | Funded | Filled | Available | % filled |
|----------------------|--------|--------|-----------|----------|
| All funds | 527 | 437 | 90 | 82.92% |
| Old funds (2001-06)* | 299 | 284 | 15 | 94.98% |
| New funds (AFI 07) | 105 | 92 | 13 | 87.62% |
| New funds (AFI 10) | 73 | 55 | 18 | 75.34% |
| New funds (AFI 11) | 50 | 6 | 44 | 12.00% |

^{*}Includes 35 completed accounts at FiveCAP, which is no longer a MIDAP funded site.

Asset Investments

| North | Total | НО | ED | BUS |
|----------------------|-------|-----|----|-----|
| All funds | 361 | 273 | 57 | 31 |
| Old funds (2001-06)* | 284 | 217 | 49 | 18 |
| New funds (AFI 07) | 76 | 56 | 8 | 12 |
| New funds (AFI 10) | 1 | 0 | 0 | 1 |
| New funds (AFI 11) | 0 | 0 | 0 | 0 |

Participants who have made qualified withdrawals for Asset Investments in the Northern Region: accessed match funds of \$ 1,027,731

leveraged mortgages of \$15,177,924

Attrition Rates

| North | Enrolled | filled | % Attrition |
|----------------------|----------|--------|-------------|
| All funds | 653 | 437 | 33.08% |
| Old funds (2001-06)* | 426 | 284 | 33.33% |
| New funds (2007) | 160 | 92 | 42.50% |
| New funds (AFI 10) | 59 | 55 | 6.78% |
| New funds (AFI 11) | 8 | 6 | 25.00% |

Funds leveraged for participants

| North | savings | match | mortgages |
|----------------------|-----------|-------------|--------------|
| All funds | \$428,702 | \$1,027,731 | \$15,177,924 |
| Old funds (2001-06)* | 297,802 | 821,154 | 10,231,349 |
| New funds (2007) | 98,960 | 204,577 | 4,946,575 |
| New funds (2010) | 31,034 | 2,000 | 0 |
| New funds (2011) | 906 | | |

(Match is equal to all match dollars used for past qualified withdrawals. Savings is equal to those dollars saved and used for past qualified withdrawals, and also dollars saved and in an active account at quarter ending)

Thumb Region

RCO: Oakland Livingston Human Service Agency (Pontiac)

Number of IDA participants

| Thumb | Funded | Filled | Available | % filled |
|---------------------|--------|--------|-----------|----------|
| All funds | 501 | 465 | 36 | 92.81% |
| Old funds (2001-06) | 257 | 257 | 0 | 100.00% |
| New funds (AFI 07) | 100 | 95 | 5 | 95.00% |
| New funds (AFI 08) | 44 | 44 | 0 | 100.00% |
| New funds (AFI 10) | 50 | 50 | 0 | 100.00% |
| New funds (AFI 11) | 50 | 19 | 31 | 38.00% |

Asset Investments

| Thumb | Total | НО | ED | BUS |
|---------------------|-------|-----|----|-----|
| All funds | 363 | 271 | 39 | 53 |
| Old funds (2001-06) | 257 | 200 | 26 | 31 |
| New funds (AFI 07) | 75 | 46 | 13 | 16 |
| New funds (AFI 08) | 24 | 20 | 0 | 4 |
| New funds (AFI 10) | 7 | 5 | 0 | 2 |
| New funds (AFI 11) | 0 | 0 | 0 | 0 |

Participants who have made qualified withdrawals for Asset Investments in the Thumb Region:

accessed match funds of \$902,782 leveraged mortgages of \$22,956,045

Attrition Rates

| Thumb | Enrolled | filled | % Attrition |
|---------------------|----------|--------|-------------|
| All funds | 846 | 465 | 45.04% |
| Old funds (2001-06) | 535 | 257 | 51.96% |
| New funds (AFI 07) | 173 | 95 | 45.09% |
| New funds (AFI 08) | 66 | 44 | 33.33% |
| New funds (AFI 10) | 53 | 50 | 5.66% |
| New funds (AFI 11) | 19 | 19 | 0.00% |

Funds leveraged for participants

| | · · · · <u> </u> | | |
|---------------------|------------------|-----------|--------------|
| Thumb | savings | match | mortgages |
| All funds | \$383,405 | \$902,782 | \$22,956,045 |
| Old funds (2001-06) | 228,272 | 634,730 | 16,318,859 |
| New funds (AFI 07) | 92,006 | 181,128 | 4,588,371 |
| New funds (AFI 08) | 34,192 | 67,924 | 1,346,956 |
| New funds (AFI 10) | 25,615 | 19,000 | 701,859 |
| New funds (AFI 11) | 3,320 | | |

(Match is equal to all match dollars used for past qualified withdrawals. Savings is equal to those dollars saved and used for past qualified withdrawals, and also dollars saved and in an active account at quarter ending).

Detroit Region

RCO: United Way for Southeast Michigan (Detroit)

Number of IDA participants

| Detroit ALL | Funded | Filled | Available | % filled |
|----------------------|--------|--------|-----------|----------|
| All funds | 554 | 479 | 75 | 86.46% |
| Old funds (2001-06)* | 359 | 359 | 0 | 100.00% |
| New funds (AFI 07) | 95 | 95 | 0 | 100.00% |
| New funds (AFI 10) | 50 | 25 | 25 | 50.00% |
| New funds (AFI 11) | 50 | 0 | 50 | 0.00% |

^{*}Includes 121 completed accounts at Michigan Neighborhood Partnership, which is no longer a MIDAP funded site.

Asset Investments

| Detroit | Total | НО | ED | BUS |
|----------------------|-------|-----|-----|-----|
| All funds | 433 | 183 | 179 | 71 |
| Old funds (2001-06)* | 343 | 158 | 133 | 52 |
| New funds (AFI 07) | 79 | 16 | 45 | 18 |
| New funds (AFI 10) | 11 | 9 | 1 | 1 |
| New funds (AFI 11) | 0 | 0 | 0 | 0 |

Participants who have made qualified withdrawals for Asset Investments in the Detroit Region:

accessed match funds of \$ 1,550,918

leveraged mortgages of \$14,791,753

Attrition Rates

| Detroit | Enrolled | filled | % Attrition |
|----------------------|----------|--------|-------------|
| All funds | 1049 | 479 | 54.34% |
| Old funds (2001-06)* | 872 | 359 | 58.83% |
| New funds (AFI 07) | 146 | 95 | 34.93% |
| New funds (AFI 10) | 31 | 25 | 19.35% |
| New funds (AFI 11) | 0 | 0 | 0% |

Funds leveraged for participants

| Detroit | savings | match | mortgages |
|----------------------|------------|-------------|--------------|
| All funds | \$ 366,339 | \$1,550,918 | \$14,791,753 |
| Old funds (2001-06)* | 291,921 | 1,296,626 | 13,666,567 |
| New funds (2007) | 58,427 | 233,292 | 797,717 |
| New funds (2010) | 15,991 | 21,000 | 327,469 |
| New funds (2011) | | | |

(Match is equal to all match dollars used for past qualified withdrawals. Savings is equal to those dollars saved and used for past qualified withdrawals, and also dollars saved and in an active account at quarter ending)

Cities of Promise (COP)

All Cities of Promise IDA funds reported here relate to the 2007 funding restricted to use in these eight cities. The number of City of Promise participants in some Cities may exceed the amount of funding specifically restricted to a City of Promise.

Number of IDA Participants

Statewide

| New funds (2007) | Funded | Active/QW | Ever enrolled | % Attrition |
|--------------------|--------|-----------|---------------|-------------|
| All COP | 132 | 181 | 316 | 0.43 |
| By City | Funded | Active | | _ |
| Benton Harbor | 15 | 12 | 34 | 0.65 |
| Muskegon Hghts | 15 | 4 | 8 | 0.50 |
| Detroit, Htrmk, HP | 46 | 86 | 134 | 0.36 |
| Pontiac | 26 | 41 | 68 | 0.40 |
| Flint | 12 | 15 | 30 | 0.50 |
| Saginaw | 18 | 23 | 42 | 0.45 |

Asset Investments& Funds leveraged by participants

| Funds Leveraged for participants | | | | | | | | |
|----------------------------------|---------------|---------|-------|---------|-----------|-----------|---------------|-------------|
| Cities of Promise | | | | | | | | |
| | total savings | | match | | mortgages | | qw save | reg save |
| All COP | \$ | 125,845 | \$ | 377,367 | \$ | 4,810,298 | \$ 115,909 | \$ 9,936 |
| Benton Harbor | | 9,916 | | 27,616 | | 935,900 | 9,916 | - |
| Muskegon Heights | | 4,024 | | 11,000 | | 161,558 | 4,024 | - |
| Detroit, Htrmk, HP | | 43,213 | | 166,678 | | 924,500 | 36,997 | 6,216 |
| Pontiac | | 37,904 | | 101,938 | | 1,378,679 | 36,900 | 1,004 |
| Flint | | 10,424 | | 17,000 | | 365,000 | 9,003 | 1,421 |
| Saginaw | | 20,364 | | 53,135 | | 1,044,661 | 19,069 | 1,295 |

City of Promise Qualified withdrawals

| Statewide | Total | НО | ED | BUS |
|--------------------|-------|----|----|-----|
| All COP | 147 | 91 | 31 | 25 |
| Benton Harbor | 12 | 12 | 0 | 0 |
| Muskegon Hghts | 4 | 3 | 0 | 1 |
| Detroit, Htrmk, HP | 65 | 28 | 24 | 13 |
| Pontiac | 37 | 27 | 4 | 6 |
| Flint | 9 | 6 | 3 | 0 |
| Saginaw | 20 | 15 | 0 | 5 |

Participants who have made qualified withdrawals for Asset Investments in the Cities of Promise

have saved \$ 125,845 accessed match funds of \$ 377,367 leveraged mortgages of \$ 4,810,298